

The background features abstract, flowing red line art. In the top left, a series of parallel lines curves downwards. The bottom half of the page is dominated by a large, intricate pattern of many closely spaced, overlapping red lines that create a sense of depth and movement, resembling a stylized wave or a complex geometric form.

**EDIH**

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V I L N I U S

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# ABOUT

EDIH VILNIUS, as part of its mission of digital transformation, focuses on automation, smart cities and smart health solutions.

Our goal is to accelerate the digital and green transformation of SMEs and public sector organizations in the Vilnius region. Members of the consortium will seek to establish a process of effective service delivery on the international level (workshops, matchmaking events). This task encompasses activities dedicated to creating international service delivery channels not only with other EDIHs, but as well with other organisations: RTOs, universities, institutes, EEN and clusters.



# Test before invest

**EDIH VILNIUS is focusing on helping young technologies to find a market and technological fit. For this reason EDIH VILNIUS provides "Test before invest" services that help accelerate the development and implementation of innovative digital technologies. This way, we are nurturing the local technological potential to become the leading regional innovation centre. We believe that ability to test your ideas at an early stage helps find the most subtle of the ideas their place of application. This group of services includes:**

- 1** provision of information on pre-investment testing options and digital transformation options – a technologically innovative company may struggle in finding the right information about how their idea can be transformed into a technologically advanced product. We aim at providing accessible information about this field when the company needs it the most;
- 2** assessing the level of digital maturity – some companies may find it challenging to define which areas of their activity can be optimized by implementing digital solutions. Our experts come in providing such assessments;
- 3** demonstration activities, demonstration of prototypes and digital equipment to test equipment before investment – should the company be interested in displaying the potential outcome of the development – we are here to help;
- 4** modeling of digital transformation – our experts possess broad and deep knowledge in digital transformation. That way we know what will work, and how to achieve it;
- 5** promoting the integration, customization and personalization of various technologies – personalized and adaptable technology is the future of every industry. We know that, and we can help you achieve it;
- 6** conducting tests and experiments using digital technologies (software and hardware) – experimental and research activities are the key to development of breakthrough technologies;
- 7** Transfer of knowledge and technology – we are well connected with the local and international players from academia and business, and we are ready to share our connections.



# Digital skills and training

**We offer digital skills development services. These services include:**

- 1 short-term courses, seminars;
- 2 innovation workshops and hackathons;
- 3 business accelerators.

# Innovation ecosystem and networking

**EDIH VILNIUS promotes the networking of digital technology suppliers and end users, the development of digital network technologies and the accessibility of the innovation ecosystem. The following groups of services are foreseen:**

- 1 search for technological partners / technology mediation;
  - 2 finding supply chain partners;
  - 3 promoting Technology/Innovation Partnerships and organizing meetings;
  - 4 enabling projects promoting digital transformation in sectors/companies (various public events).
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# Support to find investments

**EDIH VILNIUS disseminates information about various funding opportunities for SMEs and the public sector, helps to obtain the necessary financing for various needs of SMEs and the public sector, also helps evaluate business ideas, encourages SMEs and the public sector to create innovative and competitive products, initiate collaborative international projects.**

## Domains of excellence

**Our technological experts show extensive expertise in various fields including academia and business. The domains of excellence include but are not limited to:**

- 1** information and cyber security, including technological controls and organizational means, such as vulnerability scanning, policies and procedures and many more;
- 2** smart cities and their modeling, including BIM modeling, existing building assessment and designing of separate components;
- 3** artificial intelligence, including its' applications in helping in various business processes.





# Areas for collaboration

**Although EDIH VILNIUS is able to provide a broad array of services for any business looking to digitize their processes and services, there are certain fields where collaboration with field experts is highly desired. We are looking for partners to provide collaborative services in the following fields:**

- 1** Automation – we believe that both – mechanical and virtual automation processes and their proper implementation is the technology of the future. Hence, we are looking for experienced partners to collaborate in providing joint services in this field.
- 2** Digital Health – as smart devices are entering every aspect of our lives, we believe that digital health products can not only improve the efficiency of medical industry but also, save lives. We are looking for opportunities to collaborate in medical industry, as well as DigiHealth technology development and implementation projects, exchanging AI solutions in health care institutions, hospitals, etc., any other opportunities in this field.
- 3** Smart Cities – the rise of IoT and the availability of a plethora of devices and sensors may lead to optimizing the lives of the city dwellers and the ones that provide them services. We are looking for opportunities to bring the easiness of life to all of the members of cities through this collaboration.